

SOUTH JERSEY INDUSTRIES, INC. AND SUBSIDIARIES
 COMPARATIVE EARNINGS STATEMENTS
 (In Thousands Except for Per Share Data)
 UNAUDITED

	Three Months Ended June 30,	
	2008	2007
Operating Revenues:		
Utility	\$ 93,163	\$ 92,404
Nonutility	42,677	79,256
Total Operating Revenues	135,840	171,660
Operating Expenses:		
Cost of Sales - (Excluding depreciation)		
- Utility	59,855	60,255
- Nonutility	63,875	60,349
Operations	18,888	16,628
Maintenance	1,635	1,430
Depreciation	7,238	6,891
Energy and Other Taxes	2,116	2,220
Total Operating Expenses	153,607	147,773
Operating (Loss) Income	(17,767)	23,887
Other Income and Expense	458	517
Interest Charges	(5,487)	(6,188)
(Loss) Income Before Income Taxes	(22,796)	18,216
Income Taxes	9,286	(7,622)
Equity in Earnings of Affiliated Companies	229	216
(Loss) Income from Continuing Operations	(13,281)	10,810
Loss from Discontinued Operations - (Net of tax benefit)	(1)	(55)
Net (Loss) Income	\$ (13,282)	\$ 10,755
Basic Earnings per Common Share:		
Continuing Operations	\$ (0.447)	\$ 0.367
Discontinued Operations	(0.000)	(0.002)
Basic Earnings per Common Share	\$ (0.447)	\$ 0.365
Average Shares of Common Stock Outstanding - Basic	29,728	29,465
Diluted Earnings per Common Share:		
Continuing Operations	\$ (0.447)	\$ 0.366
Discontinued Operations	(0.000)	(0.002)

Diluted Earnings per Common Share	<u>\$ (0.447)</u>	<u>\$ 0.364</u>
Average Shares of Common Stock Outstanding - Diluted	29,728	29,571
	Six Months Ended	
	June 30,	
	<u>2008</u>	<u>2007</u>
Operating Revenues:		
Utility	\$ 329,575	\$ 357,688
Nonutility	<u>154,312</u>	<u>182,398</u>
Total Operating Revenues	<u>483,887</u>	<u>540,086</u>
Operating Expenses:		
Cost of Sales - (Excluding depreciation)		
- Utility	221,280	253,220
- Nonutility	169,206	150,853
Operations	38,882	35,536
Maintenance	3,487	2,902
Depreciation	14,425	13,902
Energy and Other Taxes	<u>6,982</u>	<u>7,304</u>
Total Operating Expenses	<u>454,262</u>	<u>463,717</u>
Operating Income	29,625	76,369
Other Income and Expense	739	882
Interest Charges	<u>(11,501)</u>	<u>(13,157)</u>
Income Before Income Taxes	18,863	64,094
Income Taxes	(7,878)	(26,532)
Equity in Earnings of Affiliated Companies	<u>446</u>	<u>422</u>
Income from Continuing Operations	11,431	37,984
Loss from Discontinued Operations - (Net of tax benefit)	<u>(25)</u>	<u>(203)</u>
Net Income	<u>\$ 11,406</u>	<u>\$ 37,781</u>
Basic Earnings per Common Share:		
Continuing Operations	\$ 0.385	\$ 1.291
Discontinued Operations	<u>(0.001)</u>	<u>(0.007)</u>
Basic Earnings per Common Share	<u>\$ 0.384</u>	<u>\$ 1.284</u>
Average Shares of Common Stock Outstanding - Basic	29,684	29,414

Diluted Earnings per Common Share:		
Continuing Operations	\$ 0.383	\$ 1.286
Discontinued Operations	<u>(0.000)</u>	<u>(0.006)</u>
Diluted Earnings per Common Share	<u>\$ 0.383</u>	<u>\$ 1.280</u>
Average Shares of Common Stock Outstanding - Diluted	29,809	29,527
	Twelve Months Ended	
	June 30,	
	<u>2008</u>	<u>2007</u>
Operating Revenues:		
Utility	\$ 582,894	\$ 595,059
Nonutility	<u>317,278</u>	<u>350,074</u>
Total Operating Revenues	<u>900,172</u>	<u>945,133</u>
Operating Expenses:		
Cost of Sales - (Excluding depreciation)		
- Utility	401,555	417,634
- Nonutility	291,559	264,290
Operations	76,923	69,352
Maintenance	6,930	5,670
Depreciation	28,465	27,413
Energy and Other Taxes	<u>11,861</u>	<u>12,159</u>
Total Operating Expenses	<u>817,293</u>	<u>796,518</u>
Operating Income	82,879	148,615
Other Income and Expense	2,279	2,760
Interest Charges	<u>(25,559)</u>	<u>(28,245)</u>
Income Before Income Taxes	59,599	123,130
Income Taxes	(24,402)	(50,583)
Equity in Earnings of Affiliated Companies	<u>909</u>	<u>842</u>
Income from Continuing Operations	36,106	73,389
Loss from Discontinued Operations - (Net of tax benefit)	<u>(213)</u>	<u>(792)</u>
Net Income	<u>\$ 35,893</u>	<u>\$ 72,597</u>
Basic Earnings per Common Share:		
Continuing Operations	\$ 1.219	\$ 2.502
Discontinued Operations	<u>(0.007)</u>	<u>(0.027)</u>

Basic Earnings per Common Share	<u>\$ 1.212</u>	<u>\$ 2.475</u>
Average Shares of Common Stock Outstanding - Basic	29,615	29,333
Diluted Earnings per Common Share:		
Continuing Operations	\$ 1.214	\$ 2.493
Discontinued Operations	<u>(0.007)</u>	<u>(0.027)</u>
Diluted Earnings per Common Share	<u>\$ 1.207</u>	<u>\$ 2.466</u>
Average Shares of Common Stock Outstanding - Diluted	29,733	29,442